

Company Profile

MicroEnergy International (ME) consists of a team of international experts and practitioners in the field of energy and microfinance. Since 2002 ME has been cooperating with various microfinance institutions and energy service providers in different countries such as Bangladesh, Sri Lanka, India, Kenya, Ethiopia, Mali, Senegal, South Africa, Tanzania, Uganda, Jordan and Yemen.

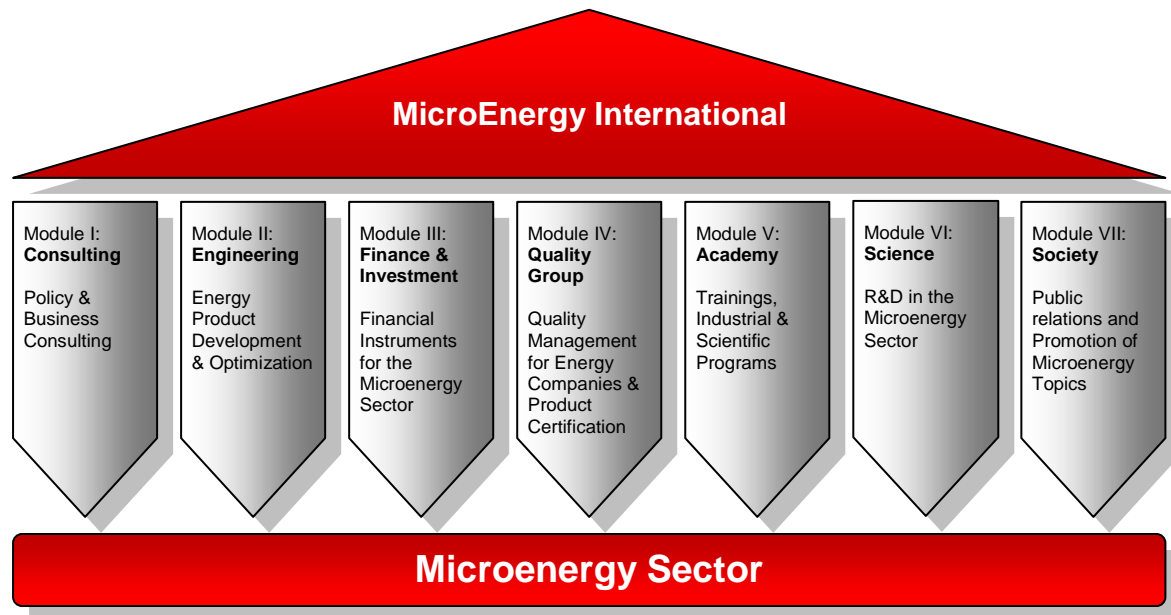
ME has a sound background in energy engineering and energy economics. Through its international experiences in enterprise development services, ME has generated expertise in:

- development of product service systems
- quality management
- market research
- knowledge transfer
- business financing

in the context of microfinanced energy services and can relay on strong partnerships with companies all along the international and regional energy supply chain.

Initiated by a cooperation between the microcredit advocacy organization *Results Germany* and the Technical University of Berlin in 2001, ME maintains a continuous exchange with the *Microcredit Summit Campaign* and *CGAP* as well as sound interdisciplinary scientific partnering with the Institutes of Energy Engineering, Engineering Methodology, Global Production Engineering, Energy Policy, Regional Development and Environmental Psychology and has initiated the [Post Graduate School Microenergy Systems](#).

MicroEnergy International (ME) is a globally active company dedicated to the development of energy services in regions with poor infrastructure and low incomes. This challenging commitment requires activities in various fields addressing different stakeholders through various company modules and departments which are described in the following:



Modul I: ME Consulting

ME Consulting offers the development of concepts for rural energy supply in regions with poor infrastructure and low incomes. Consulting services are offered to public and private stakeholders.

Modul II: ME Engineering

ME Engineering is specialized on the development, adaptation and optimisation of energy technology for regions with poor infrastructure and low income. ME has methodological expertise in the field of *Energy Product Service Systems* addressing specifically the challenges of after-sales and microfinance.

Modul III: ME Finance & Investment

The implementation of businesses in regions with poor infrastructure and low income is generally considered as high-risk and low-profit investment. One of the main reasons is the missing experience that makes it difficult for investors to estimate risks and opportunities. As one of the global main active stakeholders in this field, MicroEnergy International offers financial instruments for this sector addressing both the capital needs of energy companies and the requirements of social and ecological investors.

Modul IV: ME Quality Group

Missing access to quality products and poor customer protection are one of the main challenges for sustainable energy services in the target regions. ME moderates an international quality group that offers the main stakeholders the opportunity to exchange their experiences with products and providers in the field. Furthermore, ME enhances the development of a certification procedure.

Modul V: ME Academy

ME Academy offers various industrial and scientific courses, training and qualification opportunities in the field of energy products, services and finance. Some of the courses are offered on a regular bases:

- A three day industry workshop – Development of Energy Services in Regions with Poor Infrastructure (Program zum Download – Siehe [EPSS](#))
- Two weeks of microenergy summer school (first week for science, second week for practionners – Siehe Summerschool)
- A five day exposure program for decision makers
- Three weeks exposure program for executive managers
- A two-week student course: Energy Entrepreneurship and Rural Electrification

Furthermore, cooperation with various scientific institutions opens up the opportunity to supervise various kinds of academic research projects such as bachelor and master theses as well as PhDs.

Modul VI: ME Science

MicroEnergy International is a spin-off of the Technische Universität Berlin (www.tu-berlin.de) - Up to this day, the company has been closely connected to science. In cooperation with various German and international universities, research and qualification in the microenergy sector is supported and enhanced. In 2007, MicroEnergy initiated the postgraduate school "Microenergy Systems" (www.tu-berlin.de/microenergysystems). Its current project is the initiation of a Center of Excellence for Energy & Development at the Technische Universität Berlin.

Modul VII: ME Society

MicroEnergy Society is an association for sponsors and supporters of the MicroEnergy Philosophy – people and companies supporting projects with triple bottom lines addressing economical, ecological and social targets. Through public relation activities, the association is committed to promoting the MicroEnergy Goal: supplying 2 Billion People with clean energy...